

Costs Of Selling A Home

Nobody likes surprises. Well, at least not the ones that cost you money...

Mortgage Penalties

Check with your mortgage holder to see if there are any prepayment penalties and if you can port your mortgage to a new property if that is your plan. It can cost thousands of dollars to pay off your mortgage in advance.

Home Stager

A consultation with a home stager will cost \$200 and up. This is a service I provide free of charge for all my listings.

Fix-ups and Repairs

It is sometimes a good idea to do some small fix-ups and repairs when preparing your property for the market. The cost will vary depending on you comfort level..

You may want to look at these investments rather than costs as you should be able to recover any money spent (and often more) with a higher sale price and quicker sale.

Status Certificate (condos)

Most condo buyers will request a current status certificate so their lawyers can ensure the condominium is legally and financially sound. A status certificate will cost \$100.

Real Estate Commission

Most often based on a percentage of the actual sale price. I offer flexible commission plans to help keep you on budget.

Lawyer's Fees

This cost varies depending on the lawyer. Expect to pay \$600 and up.

Moving Costs

Varies widely. Usually based on hourly rate plus mileage costs.